



Fueling growth by automating payroll

I'm used to just being a little company

We are a small automotive-repair shop — my brother does the mechanical, and I do everything else. So we never needed payroll. We always got by doing 1099s for us and whatever extra help we needed to bring in.

But as we grew, not knowing how to do payroll hurt us. I let a good candidate slip through my fingers because I was afraid of not being able to provide things like benefits and direct deposit. I'm so used to just being a little company, I actually got scared.

My insurance agent suggested I should have workman's compensation, because I do have contractors in here. "The last thing you want is somebody hurt," he told me. But I was actually prepaying the premiums, which was really horrible. If I forgot to call and say, "Hey I got a new guy," I'm looking at a bill at the end of the year.

I'm going to give you a shot.

Then one day, the business started booming. I hired my first real employee, and I knew I had to get him on payroll. I couldn't think of anything faster or more convenient than to have a company do it. I made a call to the ADP rep through a referral from my bank partners. Ashley quickly came out to see me and answered all my questions. I said, "I'm going to give you a shot."

It keeps track of everything.

This is literally like a giant brick off my back every week. All I've got to do is gather the hours and go in to RUN Powered by ADP®. I love how I can just throw a bonus in there, or if I told a guy I would reimburse him for gas, I've got a space for that. It keeps track of everything. I also started using the Pay-by-Pay® for workman's comp, [available through ADP's licensed affiliate, Automatic Data Processing Insurance Agency, Inc.] which lets me pay those premiums week to week rather than what I was doing with my insurance company. Now, I only pay for what I use, and everything is just done for me. Most important, I was able to hire actual help without having to worry about the back end. What a big difference.

Eric and Welby Torres
Owners



Name	Airtech Automotive
Industry	Automotive
Employees	1-10
Established	2010
Employees:	5
Locations:	One
Headquarters:	Mesa, Arizona
Website:	www.airtechautomotive.com

Business Challenge: After years of avoiding payroll, a small business starts to grow quickly.

How ADP Helped: RUN Powered by ADP® made it simple to add employees and help provide the benefits they expect.



Always Designing
for People™

ADP, the ADP logo, ADPIA, Pay-By-Pay and Always Designing for People are trademarks of ADP, LLC. Copyright© 2019 ADP, LLC. All rights reserved.